

# SALONA 37

	Description	RETAIL PRICE EXCLUDING VAT
37S101	Salona 37(interior wood in Mahagony) 2 cabins, 1 head, Volvo D1 30	119,855.00 €
37O102	Alternative Interior layout C: ( <i>interior wood in Mahagony</i> ) 3 cabins, 1 l	3,100.00 €
37A101	Launching & Commissioning, <i>includes:</i> - Rigging - Crane - Transportation ( Marina at shipyard) - 2 polyester Mooring Ropes 16 m x 20 mm (Geolon rope) (45A404) - 6 white air filled Fenders with Lanyards (AE450)	3,900.00 €
	<b>HULL</b>	
37O201	Blue Hull - gel coat (Salona Registred colour)	2,600.00 €
37O202	Red Hull - gel coat (RAL 3020)	2,600.00 €
37O203	Gray Hull - gel coat (RAL 7001)	2,600.00 €
37A201	Coloured Hull - AWLGrip paint (AWLGrip's colour list)	4,780.00 €
37A202	Antifouling	1,750.00 €
37O404	Shallow keel, lead 1,75 m draft)	2,300.00 €
37O405	Race keel, lead (2,28 m draft)	2,550.00 €
37A601	3 blade Folding Propeller	1,850.00 €
37O602	Yanmar, 3YM30C Diesel Engine (30 hp)	1,014.00 €
	<b>DECK EQUIPMENT</b>	
AE451	Spring mooring Cleats (stainless steel), 2 pcs	230.00 €
37A502	Teak massive in cockpit	2,600.00 €
37A503	Teak massive on deck	6,200.00 €
37A318	Harken Spinnaker deck hardware	1,210.00 €
37O306	<b>Harken</b> high performance deck hardware ( <u>37A311 &amp; 37A318 include</u>	6,800.00 €
37O401	Whitlock Steering Wheel 54" (137 cm)	390.00 €
37O403	Steering Wheel 55" (140 cm) Carbon	2,250.00 €
37A301	Sprayhood (with stainless steel Tubes)	1,420.00 €
37A302	Bimini (with stainless steel Tubes)	1,380.00 €
37A303	Sun Cover	450.00 €
37A304	Cover for Steering Wheel & GRP Navigation Instruments panel	220.00 €
37A511	Shower (hot&cold water) in cockpit (stern)	295.00 €
37A504	Teak cockpit Table, removable	877.00 €
37A403	Anchor Windlass 800W-12V, <i>includes:</i> - Stainless steel bow fitting - Removable stainless steel anchor fitting (with anchor/chain roller) - Anchor (galvanised), 15 kg, "Bruce" type - Anchor Chain (galvanised), 50 m x 8 mm	2,170.00 €
	<b>MAST &amp; RIGGING</b>	
37O301	Rod Standing rigging	4,600.00 €
37A305	Mast sliding system with Torlon balls	1,710.00 €
37O302	Spectra Running rigging (all halyards)	380.00 €
37O307	Facnor Genoa Roller	1,155.00 €
37O305	Navtec hydraulic Backstay Adjuster	1,650.00 €
37A307	Aluminium Spinnaker Pole	460.00 €
37A312	Spinnaker Pole Stowage (vertical) on Mast	460.00 €
37A311	Spinnaker Pole Stowage on deck	598.00 €
	<b>ELECTRONIC</b>	
AE401	Wind instrument system Raymarine ST60 (A22012)	1,015.00 €

AE404	Tridata (Speed/Depth/Log) instrument system Raymarine ST 60 (A22	969.00 €
AE414A	Raymarine multi-function Display C80 (E02020)	2,409.00 €
AE420	Autopilot Raymarine ST6001	4,549.00 €
AE446	VHF Antenna Glomex	145.00 €
AE453	Ray 54E VHF station (E43025)	550.00 €
AE507	Audio package 1: CD/Radio VDO Marine + 2 Speakers in Saloon	731.00 €
AE509	2 Waterproof Speakers in cockpit	263.00 €
AE416	Pathfinder Radar Scanner 2kW 18" (M92650-L)	1,975.00 €
37A801	230 V AC electric power supply & distribution system, <i>consists of:</i>	2,650.00 €
	- 230 V AC Distribution board	
	- Main Circuit Breaker	
	- 230 V AC sockets	
	- Shore Power dock side Cable	
	<i>and includes:</i>	
	- Battery charger Quick 12V 25A	
	- electric water heater, 800 W	

#### INTERIOR

37O511	Optional interior leather upholstery	<b>TBA</b>
37A507	Heating system Webasto Airtop 3500W	3,200.00 €
AE512	Sea water Foot Pump (in Pantry)	517.00 €
37O103	Lockers in Saloon, above each Sofa along Hull port & stbd side <u>inste</u>	1,938.00 €

#### ELECTRONIC PACKAGE - YOU SAVE 1.200,00 €

**9,431.00 €**

Wind instrument system Raymarine ST60 (A22012)  
 Tridata (Speed/Depth/Log) instrument system Raymarine ST 60 (A22013)  
 Raymarine multi-function Display C80 (E02020)  
 Autopilot Raymarine ST6001  
 VHF Antenna Glomex  
 Ray 54E VHF station (E43025)  
 Audio package 1: CD/Radio VDO Marine + 2 Speakers in Saloon  
 2 Waterproof Speakers in cockpit  
**For deliveries before 1.03.2007 - YOU SAVE 1.631,00€**

**9,000.00 €**

#### CRUISING PACKAGE - YOU SAVE 1.000,00 €

**14,298.00 €**

Mainsail  
 Genoa  
 Lazy bag and lazy jack  
 Facnor Genoa Roller  
 Mast sliding system with Torlon balls  
 Shower (hot&cold water) in cockpit (stern)  
 Spring mooring Cleats (stainless steel), 2 pcs  
 Lockers in Saloon, above each Sofa along Hull port & stbd side (instead Pilot Berths)  
 230 V AC electric power supply & distribution system  
 Anchor Windlass 800W-12V  
**For deliveries before 1.03.2007 - YOU SAVE 1.798,00€**

**13,500.00 €**

#### PERFORMANCE PACKAGE I - YOU SAVE 2.500,00 €

**14,950.00 €**

Rod Standing rigging  
 Spectra Running rigging (all halyards)  
 Spectra sheets and ropes  
 3 blade Folding Propeller for Yanmar 29 hp  
 Race keel, lead (2,28 m draft)  
**Harken** high performance deck hardware (37A311+37A318 is included)  
**For deliveries before 1.03.2007 - YOU SAVE 3.500,00€**

**13,950.00 €**

#### PERFORMANCE PACKAGE II - YOU SAVE 2.200,00 €

**31,000.00 €**

Carbon Mast, *includes*

- Mast Carbon
- Boom/Single line reef
- Rodkick with gas
- Spinnaker Pole Carbon
- Spinnaker traveller
- "Shakewell" seacocks

**For deliveries before 1.03.2007 - YOU SAVE 5.200,00€**

**28,000.00€**

- S STANDARD - STD EQUIPMENT
- O OPTIONAL - REPLACES STD EQUIPMENT, ONLY UPCHARGE TO STD PRICE APPLIED
- A ADDITIONAL - ADDITIONAL EQUIPMENT